

PROJECT NAME: GODAVARI

DOCUMENT TYPE :TEASER

Drone+tech

A UNIQUE INVESTMENT OPPORTUNITY IN INDIA'S FAST-GROWING DRONE ECOSYSTEM



COMPANY OVERVIEW

INDUSTRY : Drone Manufacturing | Services | Software

LOCATION : Maharashtra

ESTABLISHMENT : 6 years ago

TRANSACTION TYPE : 26% Stake Sale

ORGANIZATION NATURE : Private Limited

ASKING PRICE : **INR 20.80 Crores for 26%**

COMPANY VERTICLES



**SURVEILLANCE
(FOR DEFENCE)**

INSPECTION

**SURVEY
(FOR GOVT. & PRIVATE)**

TACTILE DRONES

LOGISTIC DRONES

COMMUNICATION DRONES

UTILITIES

SOLAR FARMS

TRANSMISSION LINES

CIVIL

SURVEY

MAPING

PHOTOGRAPHY

HIGHLIGHTS

Strategic Market Positioning: The company has successfully positioned itself within India's high-growth drone market, which is projected to reach \$13 billion by 2030. It is actively targeting the defense sector, an area with immense potential and need for different types of drones.

Strong Competitive Moat: The company has developed a sustainable competitive advantage through its proprietary GIS software and specialized, low-cost drone designs. Its established track record with Indian defence sector & high-profile clients like Tata Projects, Reliance, and government departments creates a significant barrier to entry for new competitors.

Clear Growth Strategy: The company is seeking investment to fuel its next phase of expansion. The funds will be allocated towards expanding manufacturing capabilities, developing advanced AI-based drone operating systems, and penetrating new domestic and international markets, including Africa.



PROVEN EXPERTISE IN TACTICAL DRONES IN INDIAN DEFENCE

The company is uniquely positioned to capitalize on India's burgeoning defense drone market.

With a good track record and immense recognition for its **tactical drones** from the Indian defense sector, the company has proven its capability to meet the stringent demands of this high-value industry.

The technically sound team from IIT, with expertise spanning from manufacturing to deep tech, is actively developing next-generation, defense-centric drones tailored to the specific needs and increasing demand from the armed forces. This strategic focus ensures the company is at the forefront of India's push for self-reliance in defense technology, creating significant opportunities for growth and long-term value.



WHY THIS OPPORTUNITY IS COMPELLING

The company's niche products and execution capabilities offer compelling synergies, with a proven track record of profitability and a clear strategic vision, particularly for infrastructure companies and defense players.

The company is now looking for an **ideal partner who has strength in procuring orders from defence, strong financial background and seeking to enter or expand its presence in the Indian drone ecosystem.**

If the above is in line with your strategic planning please ask for detailed IM by providing your profile on no name basis.



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